

## Analyst / Senior Analyst in Trigon's Investment Banking Team

### The role comprises, among others:

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- **Active participation and first pen on selected streams during the transaction processes**, incl. an ongoing exchange with clients and investors throughout live projects
- **Preparation of relevant transaction documentation such as teasers, information memoranda, management presentations**, and similar documents presented to domestic and international investors (M&A), as well as **analyst presentations and roadshow presentations** delivered in the course of public offering processes (ECM)
- **Preparation of marketing materials**, especially pitch books to existing and prospective clients
- Preparation of business analyses and research, such as **sector analyses, screening of prospective investors** beyond our team's sector coverage, or **screening of potential acquisition targets**
- **Preparation of valuations** (especially comparable listed companies' analyses, comparable transactions' analyses, discounted cash flow analyses)
- **Day-to-day process management** (exchanges with investors and clients)

### Trigon offers:

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- A lean organizational structure and close cooperation with senior staff, **taking responsibility across the whole transaction lifecycle across M&A, equity and debt products** – full exposure to our projects from Day One
- **Numerous possibilities to add value and directly affect the team's day-to-day operations**, incl. e.g. lead generation, sector coverage, as well as an active voice when evaluating substantial business issues of our clients
- Exposure to leading **Poland- and CEE-headquartered companies, global private equity investors**, as well as to **institutional investors** on the Warsaw Stock Exchange
- Building **financial models (DCF, LBO, CCA, CTA)** and overseeing research using global databases (FactSet, Thomson Reuters, Bloomberg, Mergermarket, PitchBook etc.)
- Expanding the holistic understanding of long-term-oriented client-bank relationships
- Training of and mentorship towards more junior colleagues in the investment banking team
- Highly competitive remuneration, incl. a significant flexible element subject to individual and firm performance

### Qualifications of a successful candidate:

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- 1-4 years of relevant experience, preferably in a similar capacity as investment banking analyst/associate, or in related fields such as transaction services, private equity, corporate finance, structured finance / lending etc.
- Ability to work in a fast-paced, team-based environment that values initiative, creativity, and enthusiasm for learning and engaging in challenging projects, with a strong emphasis on ownership of work from Day One
- A sound understanding of financial concepts, as well as an ability to consistently demonstrate clear and concise written and verbal communication skills vis-à-vis team members, clients and other external parties

### How to get in touch:

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- Candidates are invited to send their CV to: [recruitmentIB@trigon.pl](mailto:recruitmentIB@trigon.pl)
- For regulatory reasons, please include the following statement in your CV: "I consent to the processing by Trigon Dom Maklerski S.A. my personal data included in my application for the needs of the recruitment process. / Wyrażam zgodę na przetwarzanie przez Trigon Dom Maklerski S.A danych osobowych zawartych w moim zgłoszeniu rekrutacyjnym na potrzeby realizacji procesu rekrutacyjnego."

## About Trigon Investment Banking

### About Trigon

Trigon is among the leading investment banking firms in Poland and the CEE region. The investment banking team advises on mergers and acquisitions, corporate finance and capital raising on equity and debt capital markets. Trigon has been active on the Polish capital market from Day One, having advised on some of the largest privatizations and leveraged buyouts in Central and Eastern Europe. Today, our firm is one of the largest teams focused on the CEE region.

#### INVESTMENT BANKING AND CAPITAL MARKETS



Mergers  
& Acquisitions

Equity  
Offerings

Debt  
Issuances

#### EQUITY RESEARCH

140 stocks  
covered

Portfolio  
Strategies

Periodical and specific  
reports

#### SALES AND TRADING

ABBs, IPOs and SPOs

OTC, off-session &  
cross-trading

Daily trading and  
brokerage



Named **Best Investment Bank in Poland 2020, 2018 & 2017**



>40

Transactions completed in 2020/2021 (M&A, ECM and DCM)

>20

People in the Investment Banking Team



The largest number of IPOs on the WSE 2020, 2017 & 2015



WARSAW  
STOCK  
EXCHANGE

### Selected recent transactions:

<p>2021</p> <p> grupa pracuj</p> <p>IPO on the WSE (PLN 1.1bn offering)</p> <p>Joint global coordinator financial advisor and bookrunner</p> <p><b>TRIGON</b></p>	<p>2021</p> <p> Tencent 腾讯</p> <p>acquired a minority stake in</p> <p> blooder team</p> <p>from</p> <p> Rockbridge</p> <p>Financial advisor</p> <p><b>TRIGON</b></p>	<p>2021</p> <p> PGS SOFTWARE</p> <p>sold for c. PLN 442m to</p> <p> Xebia</p> <p>portfolio company of</p> <p> WATERLAND PRIVATE EQUITY INVESTMENTS</p> <p>Sole financial advisor</p> <p><b>TRIGON</b></p>	<p>2021</p> <p><b>SEMPER SIMUL</b></p> <p>acquires a minority stake in</p> <p><b>LPP</b></p> <p>Sole financial advisor</p> <p><b>TRIGON</b></p>	<p>2021</p> <p> Żabka</p> <p>portfolio company of</p> <p> CVC CAPITAL PARTNERS</p> <p>acquired a majority stake in</p> <p> Maczfit</p> <p>Sole financial advisor</p> <p><b>TRIGON</b></p>	<p>2021</p> <p> Polkomtel Infrastruktura</p> <p>subsidiary of</p> <p> CYBERWAY CYBERWAY</p> <p>sold for PLN 7.1bn to</p> <p> cellnex</p> <p>Lead financial advisor</p> <p><b>TRIGON</b></p>
<p>2021</p> <p> whitepress®</p> <p>sold to</p> <p> RTBHOUSE =</p> <p>portfolio company of</p> <p> Cinven</p> <p>Sole financial advisor</p> <p><b>TRIGON</b></p>	<p>2020</p> <p> onswear.</p> <p>IPO on the Warsaw Stock Exchange</p> <p>Joint global coordinator and bookrunner</p> <p><b>TRIGON</b></p>	<p>2020</p> <p> PEOPLE ON FLY</p> <p>IPO on the Warsaw Stock Exchange</p> <p>Sole global coordinator and bookrunner</p> <p><b>TRIGON</b></p>	<p>2020</p> <p> atman</p> <p>portfolio company of</p> <p> MCI</p> <p>sold to</p> <p> GC INFRA Goldman Sachs</p> <p>Financial advisor</p> <p><b>TRIGON</b></p>	<p>2020</p> <p> SIBS Partner in Payments</p> <p>acquired Wirecard's Romanian operations</p> <p> ProVus  wirecard</p> <p>Sole financial advisor</p> <p><b>TRIGON</b></p>	<p>2020</p> <p> THE CARLYLE GROUP</p> <p>acquired a majority stake in</p> <p> MEMSOURCE</p> <p>Sole financial advisor</p> <p><b>TRIGON</b></p>